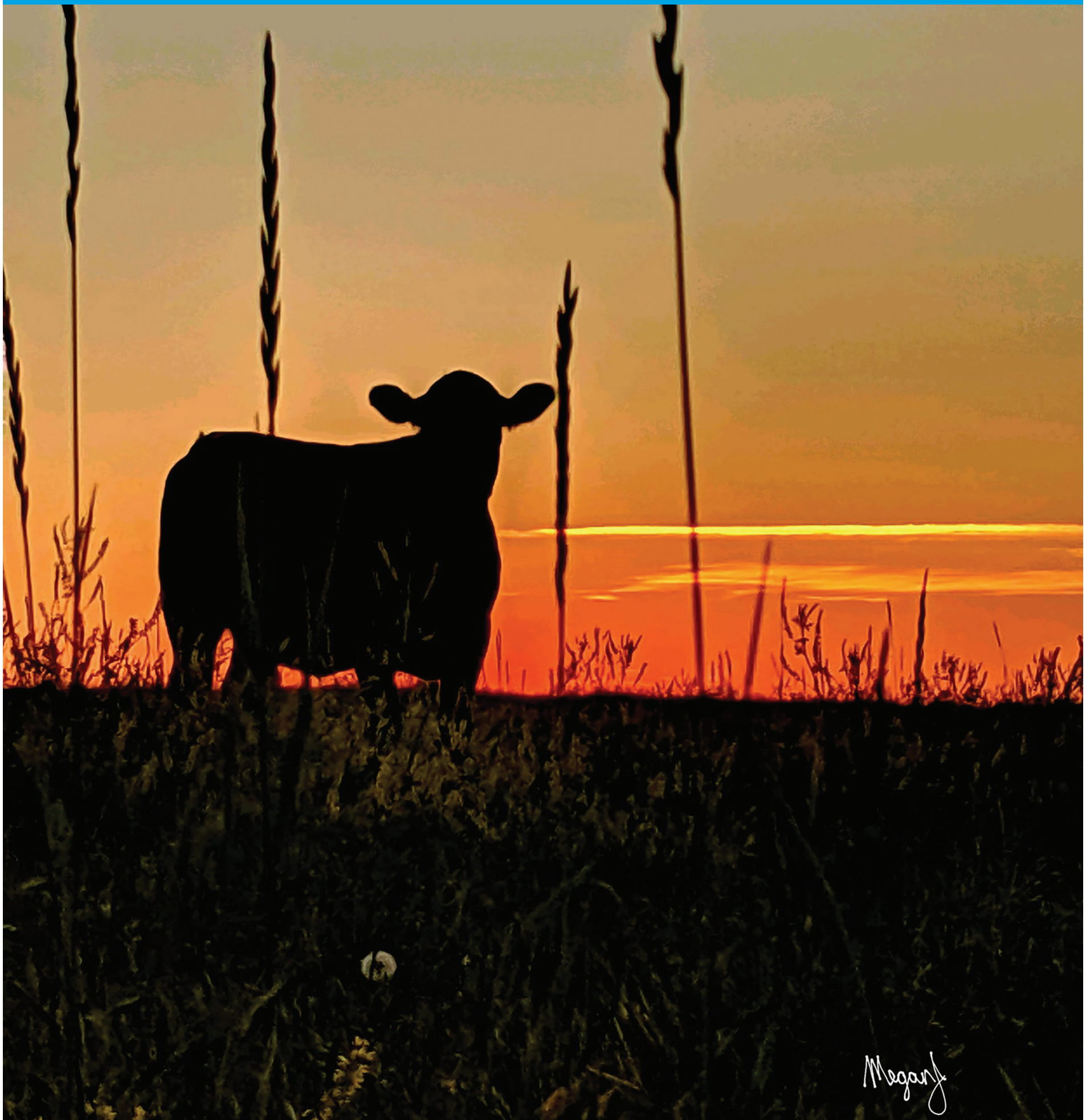




ANGUS NEWS



Megan

**SD Angus News is published by
RL Publications, Philip, SD**

**Sponsored by the
South Dakota Angus Association**

**Special insert in the February 24, 2021 edition
of The Cattle Business Weekly**

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HI HOME TO THE HOTTEST SIRE



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Top % ranks across the board with desirable convenience traits of structure & pedigree!



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UNREAL low BW to the heaviest growth traits in the breed. 229 \$B, 357\$C!



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Bushs NEW calving ease, outcross son with great EPDs!



Jindra Megahit
Calving ease with top-notch growth and +200 \$B!



Young Dale Defiance
Canada's finest genetics by Hi Definition!



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Exciting Payweight son with top EPD % ranks! Seeing heavy use at Bushs' & JACS'!



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Big-time performance & carcass! nearly 300\$C!



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Primo is the ultra-exciting First Class x Silveiras Style son who'll make 'em right for the show ring.



Silveiras Forbes
Style's hottest son! Champion at 2021 Cattlemen's Congress!



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Outcross performance, near 200 \$B!



SydGen Enhance
Elite % ranks across the board with +219 \$B



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Outcross calving ease with lots of shape!



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Outcross pedigree with top % ranks in EVERY EPD! +200 \$B!



Musgrave Sky High
Great structure & balance with a flexible pedigree!



CCC WC Redemption
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SEPTEMBER 20 & 21, 2021
Based at the Ramada Inn, Mitchell, South Dakota

include Assmus Angus, Blacktop Farms, Bruns Angus, Buseman Angus, Callies Angus, Carter Angus, Custum Genetic Solutions, JK Angus, Koupal Angus/Koupal's B&B, LaGrand Angus, Lau Angus, Mogck & Sons, Mogck Angus Farms, Mohnen Angus, Moke Angus, Moore Angus, Pfaff Angus, Red Rock Cattle Co, Rock Creek Livestock, Roth Angus and Varilek Angus.

This is a tour you won't want to miss. For more information or to register contact Malynda Penner at 605-929-7314 or mrs.penner@hotmail.com.

Save The Date

S.D. Angus Tour Sept. 20-21

to view some of the state's great Angus genetics.

The Angus tour will be based in Mitchell, S.D. at the Ramada Inn.

The South Dakota Angus Association would like to invite Angus cattle producers to "America's Tour" Sept. 20-21, 2021

Cattle operations and ag businesses that will be featured on the tour

Seeking South Dakota Angus scholarship applicants

March 15, 2021 application deadline

- Must be a member of the National Junior Angus Association.

- Must be actively involved with Angus cattle.

- Must submit an essay of at least 500 words on the topic "Why Angus cattle are important to me."
- Must list school, church, and community involvement.

- Must list activities involved in the South Dakota Junior Angus Association and National Junior Angus Association.

- Must submit a recent photo.
- Can only win a scholarship once.

For a scholarship application, contact Jeana Hurlbut, 17175 416th Ave., Raymond, SD 57258 or e-mail her at jeana@stephaniecronin.com. All completed scholarship applications are due by March 15, 2021.

SD ANGUS ASSOCIATION MEMBERSHIP - \$80 for 2 years

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Operator(s) _____ Phone _____

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E-mail Address/Fax # _____

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SD ANGUS NEWS

Sponsored by South Dakota Angus Association
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Codi Vallery - Mills

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Juniors head to Nebraska

Junior South Dakota Angus members, the 2021 National Junior Angus Show is scheduled for July 10-17 in Grand Island, Neb.

This is a great, close location for South Dakota and you are encouraged to plan on attending.

The GRANDEST Show
2021
N.J.A.S.
GRAND ISLAND NEBRASKA

On the Cover:

A beautiful sunset and cattle photo taken by Megan Harkless, Oelrichs, S.D.

Be part of the S.D. Angus Directory

Would you like your cattle operation's contact information to make it into the homes of cattle producers looking for top quality genetics? Then you will want to be part of the South Dakota Angus Directory due out this coming summer. There will be advertising opportunities along with contact listings.

To be part of the directory, contact Malynda Penner at 605-929-7314 or mrs.penner@hotmail.com.

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TRAILBLAZERS

Angus youth setting the pace for others

Meet Heifer Grant Winner: Teagan Mason

By Kiera Leddy

The South Dakota Angus Association invests in youth and the breed through the South Dakota Angus Heifer Grant. The grant is awarded to a junior member to use the funds to purchase a South Dakota born and raised Angus heifer to show and expand the genetics of their herd. One of this year's recipients was Teagan Mason.

Mason is the 16-year-old son of Brent and Carmen Mason. He is the youngest of three boys and enjoys working with

his dad on their cattle operation.

"My dad has taught me how to spot sick cattle and I help him AI," Mason says.

Mason is a sophomore at Doland High School where he is involved in FFA, basketball and golf. He is also an FFA chapter officer. He says he hopes to attend Lake Area Technical College or South Dakota State University to receive an agricultural degree before returning home to work on the farm.

"I enjoy all aspects of farming and ranching," Mason says. "I started my

herd when I was 8 years old."

The grant interested Mason as it provided him the opportunity to expand his herd's Angus genetics and become more involved with the association. The grant requires the recipient to use the funds to purchase an Angus heifer born and raised by a South Dakota Angus Association member. Then the recipient is required to show the heifer at various shows in the state.

"There are a few shows you are required to show at," Mason says. "But I plan to show at more

than the required including the Summer Spotlight, state fair, county fair, Angus Field Day and junior point shows."

Mason encourages others to join the association not only for the friendships and connections but also for the opportunities like the grant and scholarship programs.

"The Angus Association is a great association to be involved in to show cattle and meet people," Mason says. "I also enjoy reading the Angus Journal."

Like many Angus producers, Mason recognizes the characteristics that



Teagan Mason received a Heifer Grant through the South Dakota Angus Association.

set Angus cattle apart from other breeds.

"My favorite memory of showing Angus cattle was my first heifer, Bessie," Mason says. "She had a good disposition, loved attention, and became a great cow."

With the grant funds, Mason plans to purchase another calf to hopefully live up to Bessie's poten-

tial. He says he is very thankful to be chosen as a grant recipient and is excited to show this summer.

The application can be found at www.sdangusassociation.org and is usually due at the end of October. The other recipient was Ashlyn Roudabush.

Top Tier Yearling Angus Bull Sale

MON., MARCH 29, 2021 1 PM CST

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GLACIAL LAKES LIVESTOCK, Watertown, SD



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MAF Herd Sires:

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Brothers to these past sale highlights sell.



ANGUSGS Bulls will have genetic enhanced testing done by sale day.
Powered by Neogen GeneSeek

Genetic Profiles of Some of our 2021 Offering

- | | |
|---|---|
| <p>Millers Mohican N98 • AAA 19947914
S: Sitz Logo 6197 • BW:+2.5, WW:+88, YW:+136, M:+23</p> | <p>Millers Power Trip N263 • AAA 19947918
S: Poss Zenith 6766 • BW:+3.7, WW:+67, YW:+125, M:+23</p> |
| <p>Millers American Made N227 • AAA 19947962
S: Sitz Logo 6197 • BW:+1.9, WW:+84, YW:+137, M:+22</p> | <p>Millers Hornady N283 • AAA 19947936
S: Paintrock Trapper • BW:+2.4, WW:+67, YW:+116, M:+25</p> |
| <p>Millers Deposit N27 • AAA 19954415
S: Sitz Logo 6197 • BW:+3.1, WW:+88, YW:+146, M:+27</p> | <p>Millers King Kong N464 • AAA 19947943
S: Connealy Rampage 746D, BW:+2.4, WW:+76, YW:+136, M:+29</p> |
| <p>Millers Mountain Man N379 • AAA 19954418
S: Sitz Logo 6197 • BW:+3.4, WW:+79, YW:+138, M:+25</p> | <p>Millers Grizzly N1 • AAA 19954424
S: EB Teddy • BW:+4.3, WW:+68, YW:+122, M:+24</p> |
| <p>Millers Walks The Line N34 • AAA 19954420
S: Sitz Logo 6197 • BW:+0, WW:+97, YW:+155, M:+23</p> | <p>Millers Colonel N10 • AAA 19947931
S: Millers Consensus I205 • BW:+4.9, WW:+76, YW:+131, M:+29</p> |
| <p>Millers Patriot N179 • AAA 19954434
S: Sitz Logo 6197 • BW:+3.1, WW:+94, YW:+156, M:+22</p> | <p>Millers Western Sky N33 • AAA 19957499
S: G A R Ashland • BW:+2.3, WW:+67, YW:+117, M:+26</p> |
| <p>Millers Chief N167 • AAA 19958864
S: Southern Charm AA31 • BW:+2.2, WW:+66, YW:+113, M:+33</p> | <p>Millers Gunner N327 • AAA 19947921
S: G A R Ashland • BW:+0, WW:+74, YW:+121, M:+25</p> |
| <p>Millers Staff Sergeant N380 • AAA 19957468
S: HA Prime Cut 4493 • BW:+2.0, WW:+64, YW:+108, M:+32</p> | |

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Sioux Empire Livestock Show Angus Show and Sale

Grady Ruble, Albert Lea, Minn., judged the Sioux Empire Livestock Show Angus Show Jan. 27 in Sioux Falls.

Ruble chose lot 14, CVA Valley Express 203, a consignment from Cedar Valley Angus, West Bend, Iowa, as champion bull. He was sired by Conley Express 7211 and out of CVA Saras Dream 721. He was one of the highest selling bulls and sold for \$5,000 to Dave Delaney.

A bull consignment from Carter Angus, Vermillion, S.D., also sold for \$5,000.

Reserve champion bull went to lot 25, SHLI Silver Star 1901, a consignment from Shane Lindsey Angus, Prairie City, Iowa. He was sired by North Camp Silver

Star 5103 and out of CB Pegette 613. He sold to Larry Mines for \$4,000. He was one of two bulls to sell for \$4,000.

Ruble chose lot 2, BPC SL Envious Erica 2020, a consignment from Chloe Van Vliet, Otley, Iowa, as champion female. She was sired by Silveiras Style 9303 and out of W B Robin 511B. She was the highest selling female and sold to Jeffery Schmiesing, Parker, S.D., for \$7,200.

Ruble chose lot 6, K&J Proven Queen 89, as reserve champion female. She was consigned by K&J Angus, Larchwood, Iowa. She was sired by PVF Surveillance 4129 and out of PVF Proven Queen 7117. She was the second highest selling



EMPIRE IMAGERY
Lot 14, CVA Valley Express 203, a consignment from Cedar Valley Angus, West Bend, Iowa, was champion Angus bull at the Sioux Empire Livestock Show Jan. 27.



Lot 2, BPC SL Envious Erica 2020, a consignment from Chloe Van Vliet, Otley, Iowa, was champion female.

female and sold to Loren Halma for \$4,200.

Al Conover, Baxter, Iowa, served as auctioneer for the Angus Sale.

Fifteen bulls averaged \$3,240, and four females averaged \$4,100.



Dustin Carter, Vermillion, S.D. exhibited in the Angus show.



Rod Geppert, Regional Manager with the American Angus Association was at the Sioux Empire Livestock Angus Show Jan. 27.

Help your Herd Reach its Potential with Quality Nutrition

Every living being has a purpose. For the cows that graze Alder's Ranch, at Midway, Texas, halfway between Dallas and Houston, their purpose is to convert grass to milk and pounds of beef. The diverse cow-calf operation is home to 1,800 mama cows – Angus and Angus Plus – that run on land that ranges from river bottom to sand country. They background calves at their home place, market replacement females and feeder steers, all while raising crops to feed the cattle. According to Ranch Manager JD Georg, they produce most of their own seedstock and seldom do they buy cattle to bring into the herd.

In an environment that receives more than 40 inches of rain per year, their stocking rates are high per acre. Grass

grows fast and is washy; therefore, the cows have to eat more of it to convert it into milk to raise a calf.

"We believe in making that cow take that poor quality forage and turn it into beef, into milk while raising those calves. Our grass is not that good, but we have a lot of it," Georg said with a smile. "That is where the Amaferm® in the VitaFerm® comes into play. I truly believe the Amaferm helps those cows with that process."

Amaferm is a precision-based prebiotic that is the key ingredient in all VitaFerm supplements and is designed to impact intake, feed digestibility and nutrient absorption for optimum health and performance. It is research-proven to increase the energy available to the animal

Continued on page 6



Van Beek ANGUS

TUESDAY, MARCH 16, 2021

5:00 pm CST • Mobridge Livestock, Mobridge SD



VBR Easy Nights G039

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+17	-2.6	+77	+137	+28	+.87	+.77	+156	+302

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Troy LaFave
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vanbeekranch.com



VBR C011 of 8046 Casino

CED	BW	WW	YW	Milk	Marb	RE	\$B	\$C
+14	-1.5	+76	+140	+32	+.78	+.67	+176	+288

This sale will be broadcast live on the internet.



DVAuction
Broadcasting Real-Time Auctions
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EPDs as of 2/16/21

Do your homework ahead of time

Many breeds claim they have the best genetics for your cowherd, but none can back that statement up like reliable registered Angus genetics. Many of you have been breeding Angus for years already know this, but the Angus breed not only offers lower birth weights during calving, but more importantly greater performance and significantly better marbling than other breeds. In addition, the Angus breed is also known for creating a superior mother cow. How can we prove this? These claims are based

on real data from the US Meat & Animal Research Center and not hype. As you are well aware, Angus is backed by the world's largest and most reliable genetic evaluation program. Who needs other breeds for added performance, when performance Angus bulls already exist that can sire calves that bring on the average \$7/cwt more than other breeds.

So where can I find these high-performance Angus bulls? You don't need to look very far. High performance bulls are offered at nearly

every sale, along with every other type of Angus bull that will fit your operation or management style. Sales have been in full swing in the upper Midwest and plenty of sales on the calendar between now and May.

The best bull for your operation to meet your goals can be found with much more ease if you do your homework ahead of time. Having a plan to sort through the information can speed up the process and find what you are looking for. For me, I'm a "look at the bull first" kind of a guy, before

I look at any numbers. If it's a bull that meets my visual appraisal, I look at his numbers to see if he matches what my needs are.

There is no doubt that in every region of the United States there is an abundance of quality Angus seedstock producers. In addition, most have high quality bulls that will fit a variety of beef operations and management styles. What separates some of the better seedstock producers is not necessarily the quality of the bulls sometimes, but custom-

er service as well. This includes, guarantees or insurance, feeder calf-buy back programs, customer-appreciation sale events and follow up on purchases to name a few. Sometimes the success may be simpler than that. People like to do business with people they like and trust.

As your mailbox is overloaded with bull sale catalogs this season, what's the best way to sort through all of this? First, look at each lot and cross out every bull in the sale book that you know in fact you have no intentions of buying. From what's left, pick out your top 10 or more. If you are not successful in purchasing any of those bulls



Rod Geppert

from your list, maybe some of the remaining bulls could be purchased that met your criteria for your operation.

Have a great calving season and see you at the next sale.

— Rod Geppert Regional Manager – Region 6

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Angus heads to Ft. Worth

Join the American Angus Association in Ft. Worth, Texas Nov. 6-8, 2021 for the associations national convention.

Stay tuned for more information regarding the speakers, trade show and more.

Quality Nutrition

Continued from page 5

resulting in more milk production as well as the ability to initiate and maintain pregnancy and fertility. Georg said he feeds a combination of two VitaFerm minerals to his herd throughout the year, the VitaFerm Concept•Aid® 5/S and VitaFerm Cattleman's Blend™. Both contain Amaferm and organic copper for maximum bio-availability to the animal to support immunity.

The VitaFerm Concept•Aid 5/S contains five percent phosphorus, the ideal level of phosphorus for use with average to good quality forages, to promote milk production and higher calf weaning weights. In addition, it provides organic copper, zinc and manganese to ensure maximum bio-availability of nutrients to the animal and high levels of vitamin E and selenium to promote optimized fertility.

Although the Concept•Aid 5/S is most generally recognized as a breeding mineral, and he does feed it 45 days pre-breeding through 30 days post-breeding, he primarily appreciates the overall quality components of the mineral.

"It's not only a breed-back mineral for us, for which it does a tremendous job. We have conception rates anywhere from 90-95 percent with the Concept•Aid. Overall, the quality is better than any other mineral. That's one thing I would hang my hat on as far as

VitaFerm is concerned, the ingredients they use for VitaFerm are better and more easily absorbed than any other. You can compare tags, but you don't get the same outcome. The hair coat is a testimony by itself," he said.

Georg explained that in his area that is copper deficient and with the sulfur in the water that ties up the copper, his black cattle often appear with a brown or red tint, especially at the point of their shoulders. Since he started feeding the VitaFerm minerals nearly seven years ago, his black cattle are all black, something he couldn't accomplish with other minerals.

Yes, every animal does have a purpose. Particularly in a diversified setting like a ranch that grows its own feed, including corn silage and hay, has an intense breeding program that includes embryo transfer, A.I. and natural service, calves in both the spring and fall, backgrounds calves and markets steers. Georg said he is blessed to have a ranch owner who lets him have a say in the decisions, especially when one of those decisions has been to feed VitaFerm products.

"We try to make the cow work for us and not work for the cow."

Follow the lead of progressive cattle producers like the Alder's Ranch and put the VitaFerm program to work for you. To learn more about VitaFerm or the Amaferm advantage, visit www.vitaferm.com.

Angus families gather for Black Hills Angus Banquet

By Codi Vallery-Mills

The Black Hills Angus Association Banquet hosted its annual banquet during the Black Hills Stock Show on Jan. 31. Per usual, the association gave out scholarships and honors to well-deserving individuals.

The night was well-attended with Rod Geppert of the American Angus Association giving an update on happenings

with the national Angus association.

Receiving scholarships from the Black Hills Angus Association (BHAA) were Everett Paul of Faith, S.D. and Laney Mackaben from Belle Fourche, S.D. Marsha Amdahl and Deb Kukuchka made the presentations.

A Commitment to Angus award was given to Lynn and Connie Weishaar of Reva, S.D.

Lynn Weishaar has provided auctioneer service to numerous Angus operations involved with the Black Hills Angus Association through the years and the BHAA wanted to recognize the Weishaars for their dedication.

Receiving Breeder of the Year honors was Hillsview Ranch of Sturgis, S.D. The late Cleve Wood's tradition of raising cattle is being carried on by his wife, Carolyn,

and three sons, Todd, Tyler, Justin and their families. Tim Amdahl made the presentation to the family.

Current Black Hills Angus Association Officers are David Uhrig, Jon Millar, Justin Uhrig and TJ Gabriel. They invite you to be in contact with them if you are interested in becoming a member of the association.



Everett Paul of Faith, S.D. received a scholarship from the Black Hills Angus Association. Shown left to right John, Becky, and Everett Paul with Marsha Amdahl, and Deb Kukuchka.



Laney Mackaben, Belle Fourche, S.D. also received an Angus scholarship. Shown are Marsha Amdahl, Deb Kukuchka, Laney, Shawnee and Chad Mackaben, and David Uhrig.



Connie and Seth Weishaar accepted the Committed to Angus honor from the Black Hills Angus Association on behalf of Lynn Weishaar.



The Woods family of Hillsview Ranch, Sturgis, S.D. received the Breeder of the Year award. Tyler, Todd and Justin Woods received the honor at the annual Angus banquet.

South Dakota Farm Bureau to offer scholarships

Scholarship applications can be found at www.sdfbf.org.

South Dakota Farm Bureau (SDFB) is once again offering schol-

arships to high school seniors and college students whose parents or guardians are current members of South Dakota Farm Bureau, and have been for at least two years.

Applicants can consider an agriculture-focused

or community-focused scholarship, depending on their major and experience with agriculture. Scholarships are awarded to students enrolled in a four-year program or those pursuing a two-year degree at a vocational school. Addi-

tionally, scholarships are not limited to high school seniors; students can apply at any point in their college level.

"South Dakota Farm Bureau has been a strong advocate for supporting youth education and building rural leaders,"

said Krystil Smit, SDFB Executive Director. "We are pleased to once again honor young people with financial awards to help make their educational goals a reality."

The South Dakota Farm Bureau Scholarship Fund was estab-

lished in 2005 by Richard and Agnes Ekstrum of Kimball, S.D. Richard served as South Dakota Farm Bureau president from 1975-1995.

The application deadline is March 15, 2021. The scholarship application can be found at www.sdfbf.org.

23rd Annual Sale

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Friday • 4:00 PM at the Ranch, Freeman, SD

Selling 50 Angus Bulls

2021 Sires
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<p>ROTH FLAT TOP 030 AAA 19949455</p> <p>LOT 21</p> <p>CED:+16 BW:-1.9 WW:+58 YW:+113 Milk:+26</p>	<p>ROTH FLAT TOP 045 AAA 19949467</p> <p>LOT 22</p> <p>CED:+11 BW:+0.7 WW:+72 YW:+130 Milk:+26</p>

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FEATURING ANGUS

Kammerer Livestock named Stockmen of the Year

By Codi Vallery-Mills

Matt and April Kammerer along with their four children accepted the honor of Stockmen of the Year at this year's Black Hills Stock Show.

The significance of the award is not lost on the Kammerers. They know a lot of quality cattle operations have been given the honor over the years.

"It's a big award... and it's humbling," Matt says.

The sacrifices that have gone into the Kammerer Ranch operation by everyone involved have been many over the years. There has been some luck, but there has also been a lot of hard work, according to Matt.

The Kammerers were able to acquire forest service grazing leases 15 years ago. April says it was a stepping-stone

that helped them be able to custom graze and cash flow their operation better. Just this year they sold those leases for double their original value.

The luck continued when they were able to buy land from an uncle, a lease agreement turned into a permanent holding, and the ability to drill a deepwater well finally surfaced.

"It felt like once we got past a certain point, things got so much easier," says Matt. "There has been a lot of hard work, but there's some luck too. Sometimes those opportunities to buy a piece of ground don't come up for 30 or 40 years. We were lucky enough when some land did become available, we had the opportunity to move on it and take it," Matt says.

Committed to Black Hills Stock Show

Kammerer Livestock has been involved personally with the Black Hills Stock Show and Central States Fair for numerous years. They have volunteered where they could and provided cattle for the youth day livestock judging.

Matt continues to serve as the Angus breed rep a position he has held for several years. It's a job that isn't for the faint of heart according to many. Matt says the good part is that he has gotten to know people from an area bigger than a six-state region through the Black Hills Stock Show. "You get to develop relationships with people and that has been really good for finding better ways to improve your cattle genetics," he says. The bad part of his rep job is

when he has to settle disputes or turn cattle away from the show. "That gets tough," he says.

April might be best known for her skill in feeding a hungry crew. She has always made sure her own family has been fed through the years. That has now spread to providing meals for the livestock show staff at Black Hills Stock Show. "It helps them squeeze in time to eat and get something half-way nutritious," she says.

Matt has fond memories of participating in the Black Hills Stock Show rodeo in roughstock events in his younger days. And one year the Black Hills Angus Association honored them as Breeder of the Year at the Black Hills Stock Show. "Those are all great Black Hills Stock



The Kammerer Livestock Family – Matt and April Kammerer with their children Amanda, Jessica, Jake and Dillon.

Show highlights for me," Matt says.

Changes he has seen over the years at the BHSS revolves around the quality of cattle. Not to take away from earlier generations, but he says the show has evolved with the changing of how the cattle are bred, raised, and fed. Cattle producers from all over

the U.S. take part in the livestock show annually and the level of cattle quality is high.

For this year's Black Hills Stock Show cattle events Matt expects the shows and sales to be as good or better than years past. "With some shows being shut down this year it could be big. The youth show looks to be really big this year with kids from all over the United States interested."

The Cattle

In 1999 the Kammerers bought a set of registered cows from area cattlemen, Dean Lindquist. They began to keep their own bulls and from there began to private treaty sale bulls. Fifteen years ago, they began hosting a bull sale. It has been held at St. Onge Livestock (this year's Black Hills Stock Show Agribusiness of the Year) for seven years now.

"It's neat that St. Onge is awarded the same year we are. Justin Tupper also serves as our auctioneer for the sale and we have gotten to know the family better through the years," Matt says.

Showing their own cattle at the Black Hills Stock Show has led them to a bigger buyer base. They hope to excel at providing sound, functional cattle and participating in events like the stock show helps get the word out.

In 2005 they had the Champion Angus Heifer at the Black Hills Stock Show. She was purchased by the Thomas Ranch at Harrold, S.D. The Thomases cross-bred the heifer to Simmental and for two years in a row, her heifer calves took Simmental Influence champion honors overall at the Fort Worth Stock Show.

"That was kind of cool to see them do so well with something that we had raised," Matt says.

To build their own cow herd numbers the Kammerers kept the majority of their heifers for several years culling on pelvic scores and disposition. The steer calves are often

Continued on page 9

120 ANGUS BULLS
40 SIMANGUS BULLS
50 CHAROLAIS BULLS
30 RED ANGUS BULLS
100 REGISTERED OPEN HEIFERS

4.13.2021

1:00 pm at the Thomas Ranch Sale Facility
HARROLD, SD

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 Troy: 605-222-1258 | Cally: 605-222-1515
 Office: (605) 973-2449
info@thomasranch.com | thomasranchcattle.com

Graham Blagg: 530-913-6418
 Jered Shipman: 806-983-7226
 Tim Anderson: 605-682-9343
InnovationAgMarketing.com

CCJ LIVE

BHSS Stockmen

Continued from page 8

backgrounded and then sold through St. Onge Livestock.

They keep their bull sale selection process simple but aren't afraid to cut bulls out of the offering just to preserve the number of head selling. Their bull lineup is picked using conformation and weaning weights. After that, calving ease and mother's age are considered.

Repeat customers and word-of-mouth have been the Kammerers best marketing strategy. "People like Bruce Blair who came to our sale 15 years ago and hasn't bought another bull from anyone else since and sells 680-pound steer calves every year," Matt says. "That's as good as anything."

Partnering with other cattle producers to host a sale has also helped. For several years the Kammerers have partnered with CK Bar Ranch of Kadoka. In 2020 they also welcomed TCM Simmentals and the Lambert family as guest consignors.

"That helps too. Someone who might have come for a Simmental bull from CK Bar might pick up an Angus bull from me too," Matt says. "We have gained more buyer lists

because of it and we all think the same way. We are all trying to create sound functional cattle that do well in western South Dakota without a corn bucket. Our cattle haven't been pushed as hard and there is longevity there."

The Workforce

Both Matt and April are quick to note that Kammerer Livestock is a family operation. With the help of their kids as capable ranch hands, they have been able to utilize AI and embryo technologies in their cattle herd. The cattle operation consists of 400 head of Angus cattle, custom grazing, and a 250 head herd of sheep.

Matt and April's children, Amanda, Jessica, and Jake are adults now with their own ag ventures. Amanda works for the Central States Fair and is instrumental in coordinating the livestock shows during the summer and winter for the organization. Jessica keeps busy with a multitude of things including a sheep herd, an ultrasound business and AI work with Anita Pepin of ABS. Jake works at St. Onge Livestock, has a small cow herd, and is part of a fencing crew. Dillon is a junior in high school and likes to show cattle. He will be showing

in the youth cattle events at the Black Hills Stock Show.

Now married 27 years, it was important to Matt and April when raising their kids to keep them busy and away from the drug scene found in nearby Rapid City. Matt says the biggest help was to have the kids outside working with their show cattle, riding horses or hunting. Those hobbies eventually turned into honed skills the kids still use today.

The Kammerers didn't chase ball games or rodeo. They just "put their heads down and worked." Matt admits in those early years there was more work time than playtime, but their efforts have paid off. The Kammerers have been able to double the size of their ranching operation and seen their kids begin to branch out and purchase land of their own.

"The kids also have cows and sheep of their own. They have always had the work ethic to be here helping," Matt says.

April says receiving this year's Black Hills Stockmen's Award is gratifying because everyone has worked hard over the years and it's nice to be able to celebrate the honor together as a family.

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CHAROLAIS SIRES - RBM Fargo Y111 • ACE-ORR Lock N Load 243 LT Rushmore 8060 PLD • EC Big Deal 979 PLD • CCC WC Resource 417



Lot 3

RBM Rave H20
 Reg: 19783285 • 12/30/19
 RBM Rave x RAML Discovery 6908
 BW 58 • AWW/R: 686/105 • AYW/R: 1252/105

CED	BW	WW	YW	Milk	Marb	RE	\$B
12	0.2	81	147	20	0.72	0.51	177



Lot 28

RBM Value Added H25
 Reg: 19787237 • 1/1/20
 HA Value Added 7578 x Connealy Spur
 BW 69 • AWW/R: 739/113 • AYW/R: 1275/107

CED	BW	WW	YW	Milk	Marb	RE	\$B
8	2.0	70	121	29	0.73	0.49	129



Lot 33

RBM Niagara H133
 Reg: 19787104 • 1/20/20
 S S Niagara Z29 x RBM Rocky Z23
 BW 94 • AWW/R: 706/108 • AYW/R: 1352/114

CED	BW	WW	YW	Milk	Marb	RE	\$B
-3	3.8	70	129	17	0.68	0.62	139



Lot 36

RBM Enhance H91
 Reg: 19787146 • 1/10/20
 SydGen Enhance x Vision Unanimous 1418
 BW 58 • WW/R: 717/110 • AYW/R: 1301/110

CED	BW	WW	YW	Milk	Marb	RE	\$B
15	-0.9	69	132	26	0.71	0.82	166



Lot 39

RBM Growth Fund H158
 Reg: 19787229 • 01/26/20
 Deer Valley Growth Fund x S A V Resource 1441
 BW 87 • AWW/R: 628/96 • AYW/R: 1126/107

CED	BW	WW	YW	Milk	Marb	RE	\$B
6	1.1	63	116	23	0.66	0.39	127



Lot 72

RBM RESOURCE H134
 Reg: EM943381 • 01/20/20
 CCC WC Resource 417 x WCR Sir Impress 1325
 BW 91 • AWW/R: 842/100 • AYW/R: 1370/100

CED	BW	WW	YW	Milk	Marb	RE	TSI
2.4	0.8	40	62	13	0.21	0.71	205



Lot 75

RBM RUSHMORE H41
 Reg: M943428 • 01/1/20
 LT Rushmore 8060 x EC Big Deal 979
 BW 76 • AWW/R: 670/115 • AYW/R: 1243/112

CED	BW	WW	YW	Milk	Marb	RE	TSI
10.7	-1.9	39	70	22	0.22	0.86	219



Lot 88

TB Deberard H112 ET
 Reg: 44208293 • 2/2/20
 H Deberard 7454 ET x NJW 73S W18 Hometown 10Y
 BW 83 • Act WW: 724/ET

CED	BW	WW	YW	Milk	Marb	RE	CHBS
-3.6	6.3	70	117	33	-0.06	0.73	98

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Breed Beat

The uncontrollable randomness of breeding

By Kelli Retallick, AGI

Richard Bourdan wrote, "As animal breeders, our task is not to change individuals, but populations."

This idea is still true in animal breeding today. Fundamental properties of animal breeding extend from two different ideas Mendelian inheritance and population genetics. While Mendelian inheritance explains the genetic mechanisms of individuals animals, population genetics extends those principles from the individual to the population level.

Mendelian inheritance, named after the Austrian monk Gregor Mendel, refers to the pattern in

which genes are passed down from parent-offspring. First discovered through the now-famous pea plant breeding experiment, Mendelian inheritance is broken into two different parts: the law of segregation and the law of independent assortment. These laws help to explain why variation exist from mating to mating.

Understanding Mendelian Law

It is important to understand cattle, like humans, are diploid organisms which means half of progeny's DNA encompassed in its chromosomes will come from the sire and half of the

progeny's DNA will come from the dam. The law of segregation refers to a trait being influenced by a pair of alleles, or genes, but each parent can only pass down a single random allele to its progeny. The law of independent assortment is the idea that these alleles will independently combine within a gamete (sperm or egg) causing the random half of DNA past down from the parent-offspring to vary as well.

Take the example in Figure 1. In this simplistic example, a trait is control by a two-locus genotype meaning two different pairs of alleles (four alleles in total) work together to control the same trait. By rule of nature, a single parent only passes down one-half of its alleles that

Fig. 1: Possible inheritance outcomes of a two-locus genotype

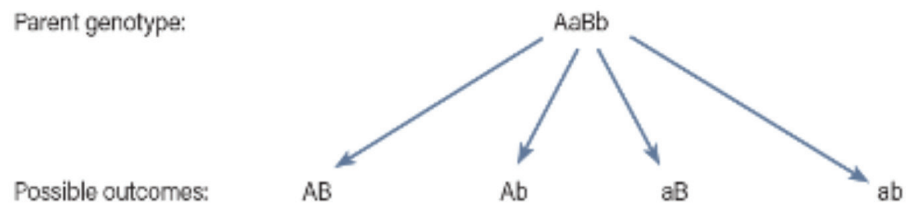
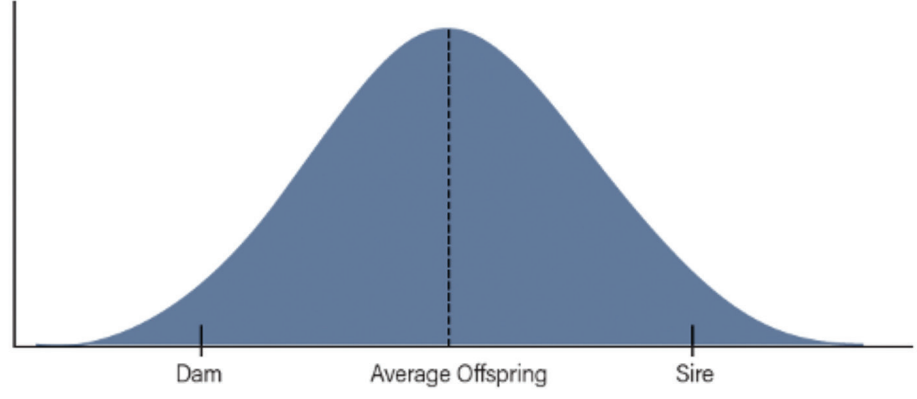


Fig. 2: Distribution of progeny breeding values around the parental average



control this trait. In this case, the parent is heterozygous for both pairs of alleles ($AaBb$) and as a result can pass on four different combination pairs.

While Mendel's original work in peas followed

these two laws very discretely, exceptions to the law of independent assortment arises. These exceptions are caused by linkage, or the idea that two genes can be linked if they are in the same area as one another in the genome. Linked genes tend to be passed together during gamete (sperm or egg) formation. In the example above, let's assume A & B are linked as are the a & b . This would support that these two allele pairs would be passed down together unless a recombination event would take place. Recombination is the formation of a new combination of alleles in the event the alleles cross over during gamete formation. This process creates even

more genetic variation from parent-offspring.

How much variation is caused by Mendel's laws?

These two laws combine to cause 50 percent of the variation seen in an individual progeny, known as Mendelian Sampling.

Not only does Mendelian sampling capture the variation that exists in the random sampling of parental genes caused by segregation and independent assortment of genes during gamete formation, but it also describes randomness of the selection of those gametes to be used for the formation of the embryo. It determines the genetic make-up of the offspring.

Continued on page 11

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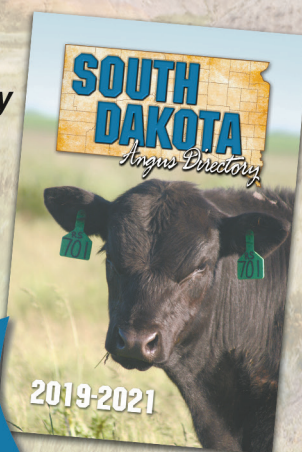
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Boveta Nutrition Improving Cattle Feeding Efficiency and Herd Profitability

Proprietary Feeding Model Reduces Methane Gas Emissions

Boveta Nutrition is a startup that's created an innovative feed formulation for dairy farmers and beef producers that improves feed efficiency and increases milk and beef production while reducing wet waste and methane gas emissions. The company estimates its model can improve

income over feed costs by 8-12 percent.

In addition, by implementing the Boveta Nutrition diet and reducing fibrous feed, methane can be reduced by as much as 10-40 percent.

The patent-pending algorithm from Boveta Nutrition is based on 30 years of research. The new feeding system allows farmers and feed lot operators to identify diet

deficiencies and create a better formulated diet, utilizing targeted proteins that meet the energy and amino acid requirements of cattle. For dairy farmers, the formulation can deliver up to a 10 percent net gain in daily production.

Boveta Nutrition's feed formulation ensures nutrients are being delivered more precisely so animals consume less

feed yet maintain, or even increase, their gain. With a reduction in feed intake, less manure and methane gas are produced. In addition, once the diet has been optimized, fibrous feed can be reduced or potentially eliminated, resulting in an even greater reduction of waste and methane.

Boveta Nutrition was co-founded by Monty Kerley, PhD, and Rodney

Jones in 2018. Kerley is the company's founding researcher and specializes in animal sciences and ruminant nutrition for beef and dairy cattle. Jones serves as the company chairman. In addition to its founders, Boveta is led by a team of agriculture veterans, including Mike Cecava, PhD, director of commercial applications, and Greg Mills, president and CEO. Both men have more than 30 years of agriculture experience.

"Not only does our scientific formulation

improve production, it also can lead to better herd economic results," says Mills. "Our precise formulation leads to more efficient output, better health and less waste in the process."

Boveta Nutrition is currently finalizing results from field research it conducted with dairy operations last year. The company plans to release those results in the coming weeks.

For more information about Boveta Nutrition, visit boveta.com.

Breed Beat

Continued from page 10

All in all, the effect on variation due to Mendelian inheritance is large and can multiply very quickly.

Gametes (sperm of egg) will receive a favorable sample of given genes from the parent while others will not. This process is equally random when it comes to embryo production. Not only are gametes made up of a random assortment of DNA, but then it is totally random as to which sperm and egg will synch up for embryo creation.

This variation in the population is crucial for the success of genetic selection through artificial mating. If no vari-

ation existed within a population, there would be no room for breeders to make genetic improvement. On the flip side, the variation induced by Mendelian sampling is oftentimes the largest nemesis as well. Just because a mating works one time does not guarantee the same results will persist the next identical mating. Likewise, just because a mating does not work the first time does not mean it will not work on the second try.

While tools exist that allow for the tracking of the random sampling of genes (i.e. genomics) that get past down from parent to offspring, there is no way to control what genes are passed down. The randomness of these events causes the

resulting genetic merit of individual progeny to fall below or above the parental average (PA) EPDs calculated prior to breeding. If the same sire and dam are mated hundreds of times and those matings resulted in hundreds of progeny, the average breeding value of those animals would be the equal to the average of the parental breeding values. However, due to the random sampling of genes that are passed down an individual animal can fall above or below average.

In the end, the distribution of the progeny will follow a normal distribution or bell-shaped curve depicted in Figure 2. As you can see, some of the resulting offspring will be inferior to both the sire

and dam, others will be superior to those parents and most will fall somewhere in the middle. The random draw that creates those superior genetics allows for those individuals to continue to drive genetic progress. In doing so, this shifts the distribution, or bell curve, of the entire population in a positive direction over time, creating genetic progress in a population.

A bit of luck

In some ways, the random sampling of genes that are passed down by chance from one mating to another is like a random hand of cards being dealt by the dealer; sometimes a player receives a good hand other times it is a complete bust. Breeding cattle, or any

species for that matter, is a lot about the luck of the draw as well. It really can become a decision of weighing one's tolerance of risk and reward. Using proven genetics that have genetic predictions back by mounds of data can add consistency to the calf crop, although just because genetics are considered proven doesn't mean that genetic variation no longer exists. Even matings between high accuracy parents are still subject to the unpredictable randomness of Mendelian Sampling.

Understanding that this phenomenon cannot be controlled, allows breeders to go into mating situations with the realistic expectations. Creating breeding objectives and staying to your breeding

goals will increase your chances of success over time. Using tools, like EPDs, to track the variation in your population helps support genetic improvement over time. Mating superior genetics to superior genetics will increase your chances of getting superior offspring. However, the randomness introduced by Mendelian Sampling can sure humble as breeders in a hurry. No matter how much homework is put into mating decisions ahead of time, or how high of accuracy sires are used in planned matings, variation will still exist. But breeders should not fret over this variation it is once variation ceases to exist that breeders should start to worry.

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March 17, 2021

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Angus Announces New Regional Manager Internship for Fall 2021

American Angus Association invites students to apply for new field internship.

The 13 regional managers of the American Angus Association® are the boots-on-the-ground Angus experts who wear many hats. This fall, the American Angus Association's field services team is excited to offer the new 2021 Regional Manager Internship, which is designed to enhance a student's ability to build effective relationships, craft a promotional strategy and learn

about the Angus business and cattle industry. The 9-week, full-time internship begins in August and lasts until December and will be based at the American Angus Association headquarters in St. Joseph, Mo., with numerous opportunities to travel to different regions of the country.

From assisting with herd visits to securing advertising in the Angus Journal and Angus Beef Bulletin to providing insight to the breeder, the regional manager intern will gain valuable hands-on, real-world experience in the Angus business.

"The Regional Manager Internship provides a unique learning experience for rising junior and senior college students interested in a career as a field representative with a breed association or similar positions within the industry," said David Gazda, regional manager and director of field services. "It will provide an opportunity to gain valuable work experience and exposure to all entities and departments of the Association from conception to end product. Most importantly, this internship will provide an individual hands-on experience and a greater insight into the role regional manager's per-



Apply now for the 2021 American Angus Association Regional Manager Internship.

form as a representative of the Association and the skills sets required to serve successfully in this position."

The selected intern will have the opportunity to promote the Angus breed and represent the American Angus Association by attending production sales, shows and other events.

"The role of the regional manager is what truly drives the advancement and connection within the Angus breed. This team of dedicated professionals serve as a trusted resource for Angus breeders and buyers of Angus genetics by deliv-

ering information, guidance and support across all aspects of the Association and its entities," said Brett Spader, Angus Media president. "This internship is a unique opportunity to become familiar with all aspects of the Angus breed while having a meaningful impact on Angus breeders."

Those interested in applying should send a resume, cover letter and references to careers@angus.org by May 1, 2021. Visit angus.org/careers for the internship description and requirements.

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AAA 19854629 • Bronc x Resource
CED +9, BW +2.1, WW +95, YW +155
\$M +72, \$B +135, \$C +247

BROOKDALE CON PLUS 620
AAA 19847409 • Confidence Plus x Upward
CED +6, BW +2.1, WW +77, YW +143
\$M +87, \$B +160, \$C +295

BROOKDALE CON PLUS 570
AAA 19854703 • Confidence Plus x Consensus 7229
CED +7, BW +2.3, WW +82, YW +153
\$M +81, \$B +162, \$C +291

BROOKDALE BIG PLUS 540
AAA 19847401 • Confidence Plus x Upward
CED +6, BW +3.6, WW +78, YW +146
\$M +70, \$B +160, \$C +278

BROOKDALE TREASURE 280
AAA 19822882 • Treasure x Bismarck
CED +12, BW -1.1, WW +72, YW +133
\$M +63, \$B +137, \$C +241

Slaughter Cow Prices: What impacts them?

By Ed Czerwien, CZ Cattle Market Analytics

Slaughter cow prices have crept higher at auctions since mid-January which is always normal after the big fall runs are over. However, the last week jumped a lot higher mostly because of many big storms that really lowered the volume and was up to eight higher in some places that still had good volume. I watch 20 test auctions that all have good cow numbers from PA to MT in the north and also the Southern Plains. Week ending February 12 showed the prices for the average dressing beef type Boning Utility cows at mostly 56-64 dollars per cwt and Lean/Cutter cows mostly 53-63 per cwt. Always remember that high dressing cows bring more money and low dressing which are full bring lower prices. In fact, this week the high dressing and feeding type cows were 65-73 in many places.

The daily cow cutout which impacts the cow prices ended the week on Friday, February 12 at \$182.25 which was \$1.61 higher compared to the previous Friday and last year the same Friday it was \$182.76. The 90 percent trimmings were at \$224.07 which was \$0.71 higher and last year it was \$234 for several days that same week.

The 90 percent trimmings are about 68 to 70 percent of the cow cutout value, so it has the biggest impact on the cow cutout, and it has a big impact on wholesale ground beef prices so it also has impact on retail prices. Both of these prices move very similar as you can see on the graph but there are other items that impact the cutout so there can be minor deviations.

The graph is improving now after it had been lower than the previous year but that fall decline is usually normal with many more cows coming

to slaughter during the fall. Also, the big drought area had probably been pushing more cows to the auctions and packing plants earlier during the fall. Both, of these prices always get higher from now until mid-summer when the cows are out in pastures with fewer being sold then drop lower every fall with more culling. However, last year saw an enormous rally during the Coronavirus with great demand with many employee layoffs and lower income. Last year topped out very similar to the highs that were

set during 2014 and 2015 which was due to smaller numbers after that very big drought prior to then. After a big drought which pushes more cows to slaughter there is always a time when more cows are bought and sent back to ranches when the moisture has returned. That same situation is happening in Australia as ranches are rebuilding cow herds now when they finally got rain after a big drought.

You can see on the 90 percent trim monthly average graph that it made the normal sea-

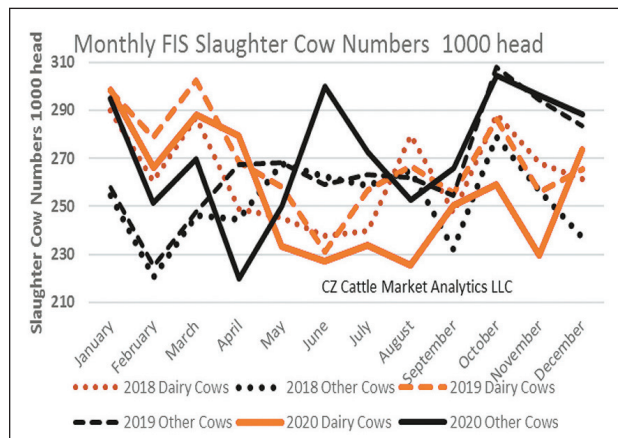
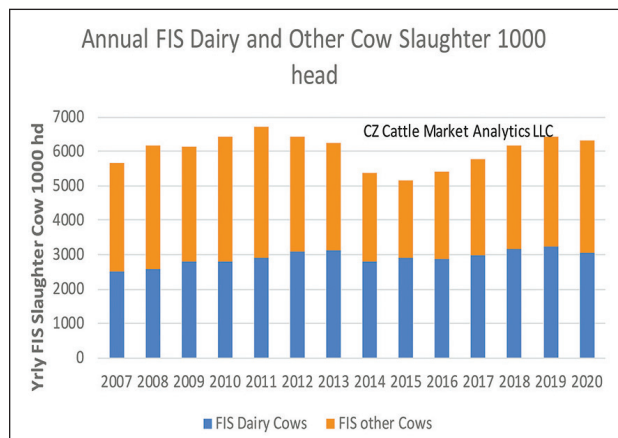
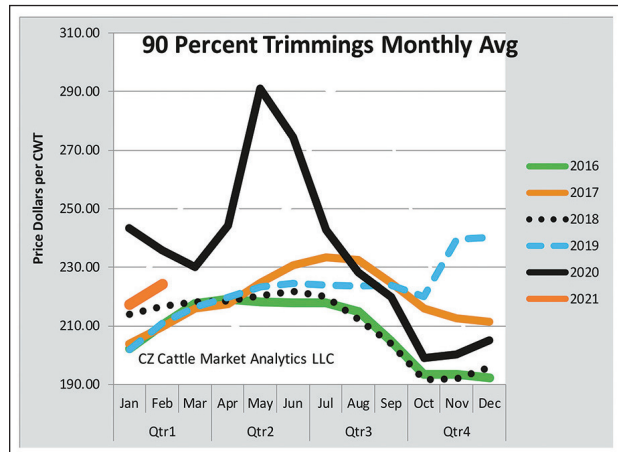
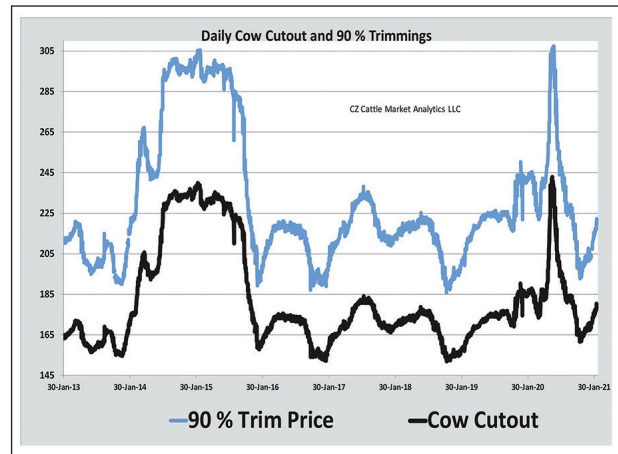
sonal fall decline but improved slightly during November and December. It then started 2021 higher than most previous years except the 2020 massive rally. Also, it is now the time of the year when it usually continues to climb higher until late Summer.

The 90 percent trimming prices also have an impact on the Chuck and Round prices from finished cattle carcasses because both of those primals provide cuts that also go into ground beef. So, high 90 percent trimming prices pulls other ground beef type items into higher prices

or pushes them lower when it is dropping much lower. That fact happened during 2014 when 90 percent trimming prices were near \$300.00 per cwt much of the time which helped the Choice cutout get higher with a massive jump higher for the Chuck and Round.

Another item that is impacted by the 90 percent trimming prices are beef imports because a big portion of our fresh beef imports are trimming type products and the volume always increases during the summer when our 90 percent trimming prices are at their highs.

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Watertown Winter Farm Show Angus

Consignment from Dandy Acres Angus, Pipestone, Minn., was named the reserve champion female.

The champion Angus bull was lot 7, a consignment from Reese Family Angus, Hancock, Minn. He sold to Riley Buck for \$5,500.

The reserve champion bull was lot 23 from Kwasniewski Angus,

Clear Lake, S.D. He sold for \$6,750 to Paul Brandt, Clear Lake.

The champion Angus female was lot 2, a consignment from Reese Family Angus. She was the high selling female and sold to Bryan Zemlicka, Watertown, for \$6,000.

Lot 1, a consignment from Dandy Acres Angus, Pipestone, Minn., was named the reserve champion female. She was purchased by John Beaber for \$3,750.



PHOTOS BY GESSNER PHOTOGRAPHY
Champion Angus Bull by Reese Family Angus, Hancock, Minn.

The high selling Angus bull was lot 15 from Sol-saa Angus, Hayti, S.D. He sold to Fox Angus Farm, Watertown, for \$7,000.

In the Angus Sale, 20 bulls averaged \$4,450, and two females averaged \$4,875.



Reserve Champion Angus Bull by Kwasniewski Angus, Clear Lake, S.D.



Champion Angus Female by Reese Family Angus, Hancock, Minn.



Reserve Champion Angus Female by Dandy Acres Angus, Pipestone, Minn.



Team BEEF S.D. gears up for 2021 season

The South Dakota Beef Industry Council (SDBIC) is elated to announce that the 2021 Team BEEF South Dakota season is well underway. This year's team consist of approximately 150 runners and cyclists of all ages from across South Dakota! These members are eager to promote beef and recognize the nutritional benefits of beef and the vital role high-quality protein plays in their training.

Team BEEF South Dakota is a community of runners and cyclists who recognize the nutritional benefits of beef and the vital role high-quality protein plays in training. Members receive nutrition education on the incorporation of beef into a training diet to maintain, repair and grow lean muscle mass. Team BEEF South Dakota is open to all South Dakotans who want to promote beef, be physically active and showcase eating beef

as part of a healthful lifestyle.

"Team BEEF has really grown and evolved over the years. We have a tremendous group of passionate beef promoters on the team. We have had an increase of family members joining the team together to all work on living a healthy lifestyle together and sharing their story on behalf of beef," said Holly Sweet, Director of Nutrition and Consumer Information.

Team BEEF S.D will kick off the season this month with many members participating in the first suggested events for the 2021 season. These included both the Frost-bite Four winter road race in Beresford, as well as the February Freeze fun run/walk in Rapid City.

"Many people don't realize that on average, a 3-ounce serving of cooked beef provides approximately 175 calories, 10

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Angus show kicked off Black Hills Stock Show's week of cattle sales

The Black Hills Stock Show's week of cattle breed shows and sales kicked off on February 1 with the Angus show and sale. Randy Daniels, Colbert, Georgia judged the show while Seth Weishaar, Belle Fourche, S.D. sold the sale.

Champion Angus Bull was lot 56 from Thomas Ranch of Harrold, S.D. TR MR CASINO 9941G ET is a March 2019 son of KR CASINO 6243 and TR MS KATINKA 3208N. She sold for \$10,500 to Puepke Angus, Mitchell, S.D.

Reserve Champion Angus Bull was Lot 20X from Country Lane Farm, Ringle, Wis. CLF Stability 47H is a March 2020 son of S&R Stability and CLF Lady 60E. He sold to Terry Kruse, Rudd, Iowa. High-selling bull of the day was Lot 40 from Chestnut Angus, Pipe-

stone, Minn. CHESTNUT JAEGGER 620 is a February 2020 son of CHESTNUT REDEMPTION and TR MS CELESTE 5734C ET. He sold for \$19,500 to Mangen Angus of Broadus, Mont. Champion Angus heifer was lot 6 from Thomas

Ranch of Harrold, S.D. TR MS HENLEY 0112H is a March 2020 daughter of TR MR DUALLY 8141F and TR MS ELBA 7379E TW. She sold for \$7,500 to Holt Cattle Co of Mina, S.D. Reserve Angus heifer was lot 10 from S&R Angus, Weston, Wis. S&R PRIDE J026 is a March 2020 daughter of RCL DUALLY 6962 and S&R PRIDE J715. She sold

for \$6,750 to LNJ Buthe, Aurora, S.D. High-selling female of the day was Lot 9 from Hugh Ingalls. PLAINS CREE 20-674 is a March 2020 daughter of JK HIGHPOINT 745 and PLAINS CREE 16-9103. She sold for \$9,500 to Terry Pritchard of Aurora, S.D. Averages 35 Bulls \$5,664 14 heifers \$4,168



LEGACY LIVESTOCK IMAGERY
Champion Angus Bull was lot 56 from Thomas Ranch of Harrold, S.D.



Reserve Champion Angus Bull was Lot 20X from Country Lane Farm, Ringle, Wis.



Champion Angus heifer was lot 6 from Thomas Ranch of Harrold, S.D.

Slaughter Prices

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During 2020 the fresh beef imports ended the year 10 percent higher than the 2019 year to date total because of our very high 90 percent trimming prices but they also had higher than 10 percent much of the time earlier in the year.

The total 2020 slaughter cow numbers were slightly lower than 2019 as you see on the first graph but still much higher than 2014-2015. The very big drought conditions in 2010-2011 really pushed the cow slaughter numbers higher then they dropped much lower when the herds were rebuilding. The slaughter cow numbers are a combination of dairy and beef cows.

The second graph shows that the lower 2020 total cow slaughter was mostly because of lower dairy cow numbers which is the red line. The big drop in beef cows during April and May was impacted by the Coronavirus packing plant shutdowns and smaller volume after the plants reopened with changes to protect employees. The beef cow numbers jumped much higher in June which basically corrected the big drop in April then climbed higher during the fall which was similar to 2019. The dairy cow numbers dropped lower from May until December. When I managed a sale barn for Equity Cooperative Livestock Sales Assoc. in Wisconsin many years ago, I was able to learn more about dairy cow movement which was also a little higher later in the fall as the farms were getting prepared for tough

snow winters. However, the dairy cow numbers in Wisconsin were more consistent with big numbers all year long compare

to when I managed the Saint Joseph Stockyards in Missouri that had mostly beef cows which were very low numbers

all summer when they were out on good pastures. We are definitely not out of the drought that has continued to

expand in many areas. The recent USDA cattle inventory report showed continued lower calf crops with slightly lower cows

and heifers but the previous years were corrected lower so there was actually a bigger several year drop.

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CED: 1; BW: 3.7 WW: 84; YW: 148; Milk: 19; MB: .23; RE: .84



LT Signal 0364 - LT Bridgewater x Earnan
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AWW: 862 lbs., Ratio: 119
CED: 6; BW: 0.9
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11136 US Hwy 83
Herreid, SD 57632
605-437-2486

Roth Angus
Craig & Heidi Roth

42879 277th St.
Freeman, SD 57029
605-925-4650

Rounds Angus
Todd & Sarah Rounds
16614 Old Stoneville Rd
Union Center, SD 57787
605-985-5469

Schelske Angus
Aaron, Adam & Mark Schelske
38519 217th St
Virgil, SD 57379
605-849-3505

Scholtz Cattle Company
Andrew & Lainie Scholtz
34560 178th St.
Orient, SD 57467

605-228-8163
scholtz.angus@gmail.com

Dakota Acres Angus
Kurt Schultz
PO Box 149
Baltic, SD 57003
605-310-4054
kurt.schultz@k12.sd.us

Sletten Angus LLC
John & Tammy Sletten
PO Box 615
Faith, SD 57626
605-967-2238

Bo Slovek
20892 Slovek Rd
Philip, SD 57567
605-457-2003

Solsaa Angus
Eric Solsaa
45417 186 St
Hayti, SD 57241
605-237-0984

Rafter RS Cattle
Reed & Stacy Stanburg
14085 Dunn Rd
Buffalo, SD 57720

Riverside Angus
715 Taylor Dr.
Aberdeen, SD 57401

Stark Angus
Jason & Christina Stark
PO Box 21
Utica, SD 57067
605-760-3823

Styles Angus
Chris & Erica Styles
PO Box 56
Brentford, SD 57429

Tesch & Sons Angus
Roger Tesch
1111 2nd Ave SE
Watertown, SD 57201
605-881-8334

Thomas Ranch
Troy & Veabea Thomas
18475 Capri Pl
Harrold, SD 57536
605-973-2448
thomas@thomasranchcattle.com

Thyen Farms
Dan, Nathan & Jim Thyen
46220 165th St
Watertown, SD 57201
605-886-8159
605-520-5120
cowskids@tnics.com

C & M Cattle
Charles & Matthew Tollefson
42034 165th St
Clark, SD 57225
605-532-3917

Totton Angus
Charles & Tanya Totton
34655 240th St
Chamberlain, SD 57325
605-234-0349
605-730-1493
tottonranch@midstatesd.net
www.tottonangus.com

Todd & Samra Trask
PO Box 34
Wasta, SD 57791

Varilek Angus
Mick & Lynn Varilek
29208 374th Ave
Geddes, SD 57342
605-337-2261

Mount Rushmore Angus Ranch
Eddie Rypkema
David Uhrig
1212 W. Main Street
Rapid City, SD 57701
605-484-6731
605-342-2449

Whitney Vos

CS Angus
Craig & Shelby Weirather
18941 Schild Rd
Newell, SD 57760
406-552-3177
605-892-5684
csangusranch.com

Pine Creek Angus Ranch
Lyle & Miriam Weiss
17013 Maurine Rd
Faith, SD 57626
605-748-2217
605-748-2408

Wicks Angus
Scott & Sharon Wicks
41639 186th St
Carpenter, SD 57322
605-352-9802

Wilken Ranch Inc.
Gary & Lori Wilken
18867 Happy Hill Rd
Meadow, SD 57644
605-788-2855

Willer Cattle Co.
Dillan or Brian Willer
43116 243rd St.
Canova, SD 57321
712-348-0402

Wilkinson Ranch Inc.
Bill & Mary Wilkinson
20143 440th Ave
Lake Preston, SD 57249
605-847-4102

Crook Mt Angus Ranch
James F. Willson
20444 Crook Mt Rd
Whitewood, SD 57793
605-641-6906

Maxwell Hutterian
Dwayne Wipf
42805 Maxwell Rd
Scotland, SD 57059
605-660-9762

Wolf Angus LLC
Nick & Staci Wolf
30315 406th Ave.
Avon, SD 57315
(605) 840-1715

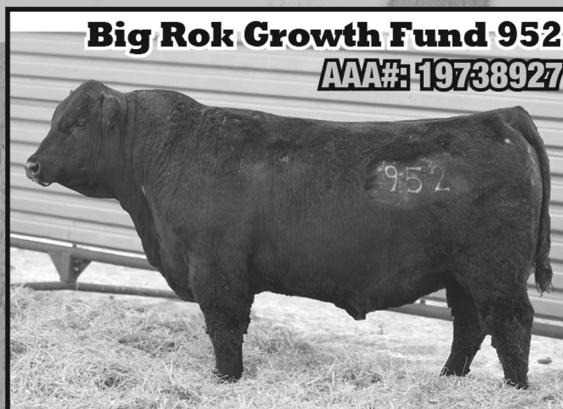
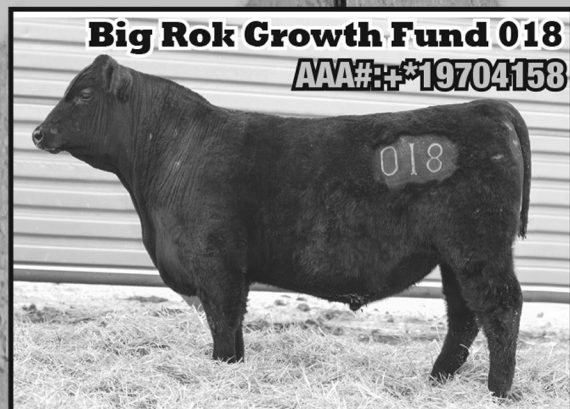
Zoss Cattle Company
Scott & Riley Zoss
40430 237th St.
Letcher, SD 57359
605-248-2289

PERFORMANCE TESTED BULL & FEMALE SALE

Saturday • March 13, 2021
1 pm at the ranch

SELLING:

42 Fall Yearling Bulls
8 Spring Yearling Bulls • 5 Open Heifers



FEATURING PROGENY OF:

Deer Valley Growth Fund
Stevenson Statement 70750
MSAR High Noon 9463
Prairie Pride Next Step
SAV Renown 3439
Bushs Without Question 406



KEVIN & DENISE OLSON

20549 230th Ave., Detroit Lakes, MN 56501
218.439.3597 (home) • 218.234.6690 (cell)
bigrok@loretel.net • Matt Olson 218.234.9143

Team BEEF S.D.

Continued from page 14

essential nutrients and nearly 50 percent of the Daily Value for protein," states Swee. "Research shows that exercise is more effective when paired with a higher-protein diet."

Team BEEF S.D. members are actively promoting beef through the program both within and outside our state borders. For more information or questions please visit <https://www.sdbeef.org/programs-events/team-beef> or contact Holly Swee, at hswee@sdbeef.org.

SALE REPORT

Joseph Angus

January 18, 2021

At the ranch southwest of Winner, South Dakota

Auctioneer: Matt Lowery

Reported By: Wyatt Schaack, CBW

Averages:

136 Bulls..... \$5,566
50 Bred Heifers \$2,830

Edgar Bros

January 25, 2021

At the ranch, Rockham, South Dakota

Auctioneer: Seth Weishaar

Reported By: Donnie Leddy, CBW

Averages:

143 Yearling Bulls \$5,449
14 Registered Open Heifers \$1,543
158 Commercial Open Black Heifers \$1,163
30 Commercial Bred Black Heifers \$2,100

Mohnen Angus

January 26, 2021

At the ranch, White Lake, South Dakota

Auctioneer: Seth Weishaar

Sale Management: American Angus Hall of Fame

Reported By: Donnie Leddy, CBW

Averages:

105 Yearling Angus \$9,666
41 Fall Angus \$7,293
146 Angus Bulls \$9,000
16 Sim bulls \$5,016

Maher Angus Ranch

February 5, 2021

Morristown, South Dakota

Auctioneer: Scott Weishaar

Reported By: Ryan Casteel, CBW

Averages:

122 Yearling Angus Bulls..... \$6,080
18 Two-Year-Old Bulls \$5,653
8 Registered Heifers \$1,838
108 Commercial Heifers..... \$1,443

Sletten Angus

February 8, 2021

Faith, South Dakota

Auctioneer: Doug Dieterle

Reported By: Ryan Casteel, CBW

Averages:

60 Yearling Angus Bulls \$4,095
30 Angus Heifers \$1,327

Koupal

February 8, 2021

At the Ranch, Dante, South Dakota

Auctioneer: Seth Weishaar

Reported By: Dustin Carter

Averages:

185 Yearling Bulls \$6,312
31 Fall Bulls \$5,847
10 Reg Open Heifers \$2,540
40 Comm Open Heifers \$1,331

Wilkinson Ranch

February 8, 2021

DeSmet, South Dakota

Auctioneer: Chisum Peterson

Reported By: Kadon Leddy

Averages:

74 Bulls..... \$3,800
150 Heifers..... \$1,170

Raven Angus

February 9, 2021

at the ranch, Colome, South Dakota

Auctioneer: Seth Weishaar

Reported By: Donnie Leddy, CBW

Averages:

264 Bulls..... \$6,720
1 Pick of The 2020 Spring Heifer Calves..... \$17,500

Moke Angus

February 16, 2021

Corsica, South Dakota

Auctioneer: Seth Weishaar

Reported By: Vern Frey

Averages:

48 Yearling Angus Bulls \$4,534
1 Two-year-old Angus Bull..... \$2,500

10 Simmental Angus Bulls..... \$5,025
10 Heifers..... \$1,740

Millar Angus

February 17, 2021

Sturgis, South Dakota

Auctioneer: Doug Dieterle

Reported By: Ryan Casteel, CBW

Averages:

108 Yearling Angus Bulls..... \$5,562
13 Two Year Old Angus Bulls \$5,153

Hilltop Angus

February 17, 2021

at the farm, Bowdle, South Dakota

Auctioneer: Roger Jacobs

Reported By: Donnie Leddy, CBW

Averages:

77 Bulls..... \$4,828
1 Registered Open Heifer \$4,750
31 Commercial Open Heifers \$1,386

ROSSOW ANGUS RANCH

30th Annual "Family Traditions" Production Sale

WED., MARCH 24, 2021 SALE AT 1:00 PM
LUNCH AT 11:00 AM

AT THE RANCH - 4 MI. S, 1/4 MI. E. OF HERREID, SD

40 Reg. Angus Bulls / 60 Reg. Angus Females

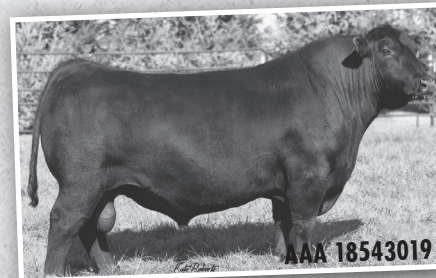
Auctioneer:
Seth Weishaar



AI Sires for the 2021 sale include:



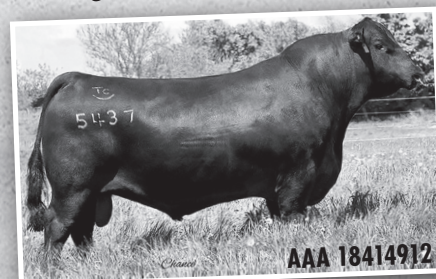
LD Capitalist 316



Ellingson Homestead 6030



HA Cowboy Up 5405



TEX Playbook 5437



Bobcat Blue Sky



Musgrave Crackerjack 1811



S A V President 6847



S A V Sensation 5615

Complete production records, EPD's & ultrasound information available.

For
More
Info

Tim, Charlie & Shari Rossow
11136 US Highway 83
Herreid, SD 57632

Tim Rossow- 605/216-0568
Shari Rossow- 605/216-2223
Charlie Rossow- 605/252-8148

Turn outliers into a profit opportunity, not a loss equation

By J.P. Pollreis, DVM, Beef Technical Services, Zoetis

No one wants sick cattle. From well-being concerns to unexpected costs, it can be a lose-lose situation. But when cattle do get sick, intentionally managing bovine respiratory disease (BRD) chronics and other outliers can help you improve animal well-being and stop economic losses you might not even know exist.

While outliers — those animals that are chronically ill or need surgical care — are an expected occurrence, especially on a feedlot, they might be undermining the profit opportunity of the whole

pen or group of cattle if they aren't managed intentionally.

What are the real costs?

By my calculations, mismanaging just two out of 100 animals could be the difference between profit and loss. Consider that selling an animal as a realizer or railer is only going to provide about 40 percent of the forecasted sale price. That's a lost opportunity cost of about \$900 based on current fat cattle prices. 1

Outlier napkin math: \$600 salvage price/animal

Continued on page 21

Proudly serving both purebred & commercial cattle producers alike for the past 40 years.

Mogck Angus Farms

Progressive Angus Genetics for the 21st Century

Maximize the return on your Angus seedstock investment.

33rd Annual Production Sale

Thursday, **MARCH 11, 2021**

1:00 PM at Our farm in Tripp

11:30 AM Beef Lunch

Selling

69 Performance Tested Yearling Angus Bulls & 40 Purebred Angus Heifers
(Selling as commercial in groups of 5 head)



MAF National 201
Connealy National x HF Tiger Power
Reg. # 19876458
We love the sire group and this bull is special; these kind only come along every few years. EPD's across the board at the top of the breed and he has all the attributes to back it up.



MAF Trapper 2041
Paintrock Trapper x Connealy In Focus 4925
Reg. # 19876468
Outcross genetics at it's best. This bull offers calving ease, is highly maternal (top 1% for HP & 2% for Milk) & he is in the top 25% for \$C. Both his dam & grandam are Pathfinders.



MAF Payweight 017
Basin Payweight 1682 x MCATL Pure Product
Reg. # 19855360
Extremely maternal 1682 son out of our Pure Product donor. This bull offers added length of body, is deep flanked, has a quiet demeanor and rock solid EPD's.



MAF Watchout 095
MAF Watchout 2546 x DM Totally Tuned
Reg. # 19855394
Cover page style & presence in this bull with added bone, mass & muscle. Our first Watchout daughters in production are excellent & we think the sire group is highly maternal.

1100 North Main • Tripp, SD

David Mogck 605-940-9771 davidmogck@santel.net
Justin Mogck 605-929-4021 jmogck5775@gmail.com
Damon Mogck 612-618-8577 dmogck@yahoo.com

Stop by anytime prior to the sale to evaluate the bulls
Visitors are always welcome!

Call, text or email David, Justin or Damon to request a sale catalog.

Pictures & videos can be found on both our website
www.mogckangusfarms.com and DVAuction



FOOD FEATURE

Quick and Easy These beef dishes are easy to put together and can be left in a crockpot. They are the perfect additions to your calving season meal lineup.

Easy Mongolian Beef

Ingredients:

- 1 pound flank steak
- 1/4 cup cornstarch
- 1/4 cup canola oil
- 2 teaspoons fresh ginger, minced
- 1 tablespoon garlic, minced
- 1/3 cup lite soy sauce, low sodium
- 1/3 cup water
- 1/2 cup dark brown sugar
- 4 stalks scallions, green parts only, cut into 2 inch pieces



Instructions:

Slice the flank steak against the grain (the grain is the length of the steak) the long way 1/4 inch thick pieces and add it to a ziploc bag with the cornstarch. Press the steak around in the bag making sure each piece is fully coated with cornstarch and leave it to sit. Add the canola oil to a large frying pan and heat on medium high heat. Add the steak, shaking off any excess cornstarch, to the pan in a single layer and cook on each side for 1 minute. If you need to cook the steak in batches because your pan isn't big enough do that rather than crowding the pan, you want to get a good sear on the steak and if you crowd the pan your steak will steam instead of sear. When the steak is done cooking remove it from the pan. Add the ginger and garlic to the pan and sauté for 10-15 seconds. Add the soy sauce, water and dark brown sugar to the pan and let it come to a boil. Add the steak back in and let the sauce thicken for 20-30 seconds. The cornstarch used on the steak should thicken the sauce, if you find it isn't thickening enough add 1 tablespoon of cornstarch to 1 tablespoon of cold water and stir to dissolve the cornstarch and add it to the pan. Add the green onions, stir to combine everything, and cook for a final 20-30 seconds. Serve immediately.

Source:dinnerthendessert.com

30-minute Beef Stroganoff

Ingredients:

- 1 pound uncooked wide egg noodles
- 1/4 cup butter, divided
- 1 1/2 pounds thinly-sliced steak (like flank steak)
- fine sea salt and freshly-cracked black pepper
- 1 small white onion, thinly sliced
- 1 pound sliced mushrooms (I used a mix of button and baby bella mushrooms)
- 4 cloves garlic, minced or pressed
- 1/2 cup dry white wine
- 1 1/2 cups beef stock
- 1 tablespoon Worcestershire sauce
- 3 tablespoons all-purpose flour
- 1/2 cup plain Greek yogurt or light sour cream
- chopped fresh parsley (optional)



Instructions:

Cook the noodles: Cook egg noodles in a large stockpot of generously-salted water until they are al dente, according to package instructions, then drain. (For optimal timing, I recommend adding the egg noodles to the boiling water at the same time that you begin Step 4, listed below.) Sauté the steak: Meanwhile, as your pasta water is coming to a boil, melt 2 tablespoons of the butter in a large sauté pan over medium-high heat. Add the steak in a single layer, seasoned with a few generous pinches of salt and pepper, and let it cook undisturbed for about 3 minutes to get a good sear. Flip the steak, and cook on the other side until browned, another 2-3 minutes. Then remove steak from pan with a slotted spoon, transfer to a clean plate, and set aside. (If your pan is not big enough to fit all of the steak in a single layer, cook half of the steak in 1 tablespoon of butter. Then repeat with a second batch.) Sauté the veggies: Add the remaining 2 tablespoons butter to the sauté pan. Once it has melted, add the onions and sauté for about 3 minutes. Add mushrooms and sauté for an additional 5-7 minutes, stirring occasionally, or until the mushrooms are cooked and the onions are soft. Add the garlic and sauté for 1 minute, stirring occasionally. Then add the white wine and deglaze the pan by using your cooking spoon to scrape the brown bits off the bottom of the pan. Let the mixture cook down for an additional 3 minutes. Finish the sauce: While the wine cooks down, whisk together the beef stock, Worcestershire sauce and flour until smooth in a separate bowl. Pour the beef stock mixture into the sauté pan, stir to combine, then let the mixture simmer for 5 minutes, stirring occasionally. Stir in the Greek yogurt (or sour cream) and cooked steak in until combined. Taste and season with additional salt and pepper if needed.

Serve: Serve warm over egg noodles, garnished with a sprinkle of parsley and an extra twist of black pepper, if desired.

Source:gimmesomoven.com

Turn outliers

Continued from page 19

\$1,500 average market price/animal - \$600 salvage price = \$900 saved/animal

\$900 x 2 outliers = \$1,800

\$1,800 divided by a group of 100 head = \$18/head gain just from better managing two out of 100

Add in the cost of space, labor and treatment that you put into keeping a chronically ill animal in the sick pen and you can start to picture the true losses. Don't forget that shipping an animal at the wrong time — resulting in a violative residue — carries repercussions for the feedyard. A follow-up inspection by state or federal authorities often occurs, and increased scrutiny when cattle are marketed may be instituted if multiple violative residues are detected.

But in reality, you don't want to just realize or salvage these animals, you want to get them back on the fat truck. And that may be possible in some outlier situations with intentional management. Intentionally managing these animals can set your business apart from others that might be just absorbing the losses.

The path to intentional

management

So where can you start? Start by asking a few key questions for your operation:

1. How do you manage your outliers?
2. What is your relationship with your veterinarian for these animals?
3. How do you bill out your feed in your outlier pen? Are they getting a "free meal"?
4. How well and how often do you train employees on identifying and treating these animals?
5. What is the condemnation rate of your realizers?

Remember: Your vet is a critical part of this discussion to help you build protocols, prescribe treatments, develop management plans and provide medical care for outliers.

A colleague of mine, Dr. Kynan Sturgess, co-owner of Hereford Veterinary Clinic in Hereford, Texas, has been talking with his customers about this topic. He says while the economic conversation makes sense, it all comes down to constant communication and training with employees. He suggests starting by:

- Identifying the specific issue facing each animal and then treating it individually
- Working with your local veterinarian to set up specific care plans for each condition

- Training employees on surgical procedures, or setting up a plan of care with your veterinarian

- Focusing on follow-up care for the animals — this could include nutrition, pain mitigation, specific environmental needs and keeping them separate from their original pen

While not every outlier case will be able to get back to optimum performance, intentionally treating and managing these animals can help recover losses you might be overlooking.

The bottom line

Consider how you are currently managing these animals and evaluating where you have unexpected losses. Once you clearly see the impact, work with your veterinarian to develop standard operating procedures so that management becomes turnkey, and you can get these animals back on the right track.

Want to get started? Zoetis is here to help. Reach out for a discussion with your veterinarian and Zoetis representative and we'll suggest processes to help you manage your outliers intentionally.

1. CattleFax, Fed Steer Prices, 2020; accessed 1/4/2021 <https://www.cattlefax.com/#/!data/cattle/cf-prices/fed-steer/>

Angus Roundup

Calendar of events for SD Angus Producers

2021 Sales

- Feb. 27** Kreth Herefords & Angus 56th Annual Production Sale, 1:00 p.m., Mt. Vernon, SD
- Feb. 27** Bush Angus 47th Annual "Focus on Performance" Sale, 1:00 p.m., at the farm, Britton, SD
- Feb. 27** Johnson Rose Angus 49th Annual Genetic Advantage Bull Sale, 1:00 p.m. CST, Mobridge Livestock, Mobridge, SD
- Feb. 27** Carlson Angus and Carlson Classic Angus Joint Sale, 1:00 p.m., at the Carlson Angus Ranch, Regent, ND
- Feb. 27** Lonely Valley Seedstock Annual Limousin & Angus Bull Sale, 1:00 p.m., at the ranch, Creston, NE
- Feb. 27** Kretschman Angus Bull Sale, Buffalo Livestock Auction, Buffalo, WY
- Feb. 27** Dally Angus Ranch Annual Bull Sale, 1:00 p.m., at the ranch, Montpelier, ND
- Feb. 28** Raml Cattle Annual Production Sale, 1:00 p.m., at the ranch, Goodwin, SD
- Mar. 1** Styles Angus Annual Production Sale, 1:00 p.m., at the farm, Brentford, SD

- Mar. 1** KM Cattle Company Performance Bull & Breed Impact Female Sale, 6:00 p.m., Coon Rapids, IA
- Mar. 2** Apex Angus 48th Annual Production Sale, 1:00 p.m., at the ranch, Valier, MT
- Mar. 2** Ridl Angus 24th Annual Production Sale, 2:00 p.m., Stockmen's West, Dickinson, ND
- Mar. 3** Bruns Angus Farms 32nd Annual Bull Sale, 1:00 p.m., at the farm, Madison, SD
- Mar. 3** Gaaskjolen Ranch 36th Annual "Building with the Basics" Production Sale, 1:00 p.m., Lemmon Livestock, Lemmon, SD
- Mar. 4** Jensen Ranch Annual Bull Sale, 1:00 p.m., Faith Livestock, Faith, SD
- Mar. 4** DeJong Ranch 53rd Golden Plus Sale, 1:00 p.m., Kimball Livestock Auction, Kimball, SD
- Mar. 5** Reminisce Angus Annual Bull Sale, 1:00 p.m., at the ranch, Dillon, MT
- Mar. 6** Thorstenson Lazy TV Ranch 40th Annual Sale, at the ranch, Selby, SD

- Mar. 6** Dubas Cattle Co. Real Value Bull & Female Sale, 6:00 p.m., at Bull Lodge, Fullerton, NE
- Mar. 6** Wilde Angus Ranch 26th Annual Bull and Female Sale, 1:00 p.m., at the ranch, Shevlin, MN
- Mar. 6** Brookdale Angus 9th Annual Production Sale, 1:00 p.m., Lester, IA
- Mar. 6** Ahart Farms 44th Annual Bull Sale, 1:00 p.m., at the farm, Alpena, SD
- Mar. 7** Windy Creek Cattle Co. Annual Profit Through Performance Sale, 1:00 p.m., at the ranch, Spencer, SD
- Mar. 8** Schauer Angus 31st Annual Angus Bull Sale, 1:00 p.m., Faith Livestock Auction, Faith, SD
- Mar. 8** Pine Coulee Angus Bull Sale, 12:00 p.m., Wagon Box Ranch, Hardin, MT
- Mar. 9** Veltkamp Angus Bull Sale, 1:00 p.m., at the ranch, Manhattan, MT
- Mar. 9** MacDonald Ranches Performance Power 2021 Sale, Kist Livestock Auction, Mandan, ND
- Mar. 10** Heart River Ranch & Open Angus Bull Sale, 1:00 p.m., at The Feedlot, Belvidere, ND
- Mar. 11** Wheeler Mountain Angus Bull Sale, at the ranch, Whitehall, MT
- Mar. 11** Mogck Angus Farms 33rd Annual Production Sale, at the farm, Tripp, SD
- Mar. 12** Flesch Angus 32nd Annual Production Sale, 1:00 p.m., Shelby, MT
- Mar. 13** Fast-Dohrmann-Strommen 50th Anniversary Sale, 1:00 p.m., Kist Livestock Auction, Mandan, ND
- Mar. 13** Big Rok Angus Performance Tested Bull & Select Female Sale, 1:00 p.m., at the ranch, Detroit Lakes, MN
- Mar. 13** Thousand Hills 3rd Annual Production Sale, 1:00 p.m., Headwaters Livestock Sale Barn, Three Forks, MT

- Mar. 14** RBM Livestock Annual Bull Sale, 1:00 p.m., at the ranch, Florence, SD
- Mar. 16** Van Beek Angus Bull Sale, 1:30 p.m., Mobridge Livestock, Mobridge, SD
- Mar. 17** Wagonhammer Ranches Total Performance Production Sale, at the ranch, Bartlett, NE
- Mar. 18** Malek Angus Ranch Production Sale, 1:00 p.m., at the ranch, Highwood, MT
- Mar. 19** Montana Performance Bull Co-Op, Midland Bull Test Facility, Columbus, MT
- Mar. 20** Fuoss Angus Ranch 23rd Annual Production Sale, 1:00 p.m., at the ranch, Draper, SD
- Mar. 20** J & J Sonstebo Annual Angus Bull Sale, 5:00 p.m., at the ranch, Wallace, SD
- Mar. 21** Hanneken Angus 16th Annual "Focus on Quality" Production Sale, 1:00 p.m., Rich Prairie Livestock, Pierz, MN
- Mar. 22** Pfaff Angus Annual Bull Sale, 1:30 p.m., at the ranch, Bonesteel, SD
- Mar. 22** Larsen Ranch Angus 47th Annual Production Sale, 1:00 p.m., at the ranch, Forsyth, MT
- Mar. 24** Rossow Angus Ranch Annual Bull & Female Sale, 1:00p.m., at the ranch, Herreid, SD
- Mar. 24** McCumber Angus Ranch Annual Bull Sale, at the ranch, Rolette, ND
- Mar. 25** Wheatland Michelson Annual Bull Sale, at the farm, Bienfait, SA
- Mar. 26** Roth Angus Ranch 23rd Annual Bull Sale, 4:00 p.m., at the ranch, Freeman, SD
- Mar. 27** Connealy Angus Spring Bull Sale, 12:00 p.m., at the ranch, Whitman, NE
- Mar. 27** Lund's B Bar Angus Annual Bull Sale, 1:00 p.m., Bull Palace, Baker, MT

Continued on page 21

Vollmer Angus Ranch

NEW Sale Date April 6th 1 PM CST
At the ranch near Wing, ND

**SELLING 125 YEARLING BULLS
10 REGISTERED HEIFERS
50 COMMERCIAL HEIFERS**

Sired by some of the best young bulls of the breed.

• Baldrige Franchise	• GAR Sure Fire 6096
• Woodhill Blueprint	• GAR Ashland
• Baldrige Done Deal	• KR Outfit
• GAR Phoenix	• Baldrige Eager E145



ANGUS

VAR Done Deal 0122 :: 19897661 :: 03/07/20
Baldrige Done Deal x JMB Traction 292
CED +2 BW +2.8 WW +104 YW +185 Milk +35
MB +.61 RE +.81 \$C \$310 BW 84 WW 910



ANGUS

VAR Franchise 010 :: 19897801 :: 02/13/20
Baldrige Franchise x Bushs Road Trip 42
CED +11 BW +0.4 WW +81 YW +139 Milk +17
MB +1.1 RE +.57 \$C \$280 BW 67 WW 896

VOLLMER ANGUS RANCH
40103 353RD ST NE | WING, ND 58494
Troy (701) 214-0311 | troy@vollmerangus.com
Allen & Bev (701) 943-2691 | var@bektel.com
www.vollmerangus.com
Continually striving for efficiency and excellence in all traits.

VAR

AMERICA'S TOUR

Sponsored by the
South Dakota Angus Association

SEPTEMBER 20 & 21, 2021

Based at the Ramada Inn, Mitchell, South Dakota

FEATURING:

Assmus Angus	Mogck & Sons
Blacktop Farms	Mogck Angus Farms
Bruns Angus	Mohnen Angus
Buseman Angus	Moke Angus
Callies Angus	Moore Angus
Carter Angus	Pfaff Angus
Custom Genetic Solutions	Red Rock Cattle Co.
JK Angus	Rock Creek Livestock
Koupal Angus/Koupal's B&B	Roth Angus
LaGrand Angus	Varilek Angus
Lau Angus	



For more information or to register for the tour contact:
Malynda Penner, 605.929.7314 or mrs.penner@hotmail.com

Calendar of Events

Continued from page 20

- Mar. 29** Miller Angus Farms Top Tier Yearling Angus Bull Sale, 1:00 p.m., Glacial Lakes Livestock, Watertown, SD
- Mar. 30** Miller Angus Farms Annual Bull Sale, 1:00 p.m., Glacial Lakes Livestock, Watertown, SD
- Apr. 1** A & B Cattle 31st Annual Bull Sale, 1:00 p.m., at the ranch, Bassett, NE
- Apr. 1** Fox's Angus Farm Annual Production Sale, Glacial Lakes Livestock-South Sale Barn, Watertown, SD
- Apr. 1** Bar 69 Angus 33rd Annual Production Sale, Belle Fourche Livestock, Belle Fourche, SD
- Apr. 1 & 2** Midland Bull Test, Columbus, MT
- Apr. 2** SDSU 29th Annual Bull Sale, 1:00 p.m., Cow-Calf Education and Research Facility, Brookings, SD
- Apr. 3** Brooks Chalky Butte Angus Ranch Bull Sale, Bowman Auction Market, Bowman, ND
- Apr. 3** Nelson Angus Ranch 17th Annual Angus Bull & Female Sale, 7:00 p.m., at the ranch, Carpenter, SD
- Apr. 6** Vollmer Angus Ranch Bull Sale, 1:00 p.m., at the ranch, Wing, ND
- Apr. 6** Hinman Angus 34th Annual Bull Sale, 1:00 p.m., at the ranch, Malta, MT
- Apr. 8** Wulf Cattle 33rd Annual "Opportunity Sale" Online Sale. Contact Casey Fanta or Jerry Wulf
- Apr. 10** Woodhill Farms Annual Bull Sale, at the farm, Viroqua, WI
- Apr. 13** Thomas Ranch Annual Bull Sale, 1:00 p.m., at the ranch, Harrold, SD
- Apr. 15** M & E Angus 25th Annual Production Sale, 1:00 p.m., at the ranch, Kimball, SD
- Apr. 17** Lindskov-Thiel Ranch 40th Annual Bull Sale, 1:00 p.m., at the ranch, Isabel, SD
- Apr. 17** 2 Ten Cattle Company Annual Production Sale, 1:00 p.m., Wadena County Fairgrounds, Wadena, MN

- Apr. 18** Gimbel Family Cattle Annual Sale, at the farm, Ree Heights, SD
- Apr. 19** Jorgensen Land & Cattle 2021 Top 100 Bull Sale, 1:00 p.m., at the farm, Ideal, SD
- Apr. 20** Cottonwood Angus Farm 49th Profit Maker's Bull Sale, at Philip Livestock Auction, Philip, SD
- Apr. 21** Schaack Ranch Annual Production Sale, 1:00 p.m., at the ranch, Wall, SD
- Apr. 22** Mangan Angus Ranch Bull Sale, 1:00 p.m., Belle Fourche Livestock, Belle Fourche, SD
- Apr. 23** Medicine Rocks Angus Ranch Annual Sale, 1:00 p.m., Bowman Auction Market, Bowman, ND
- Apr. 24** Wicks Angus Annual Production Sale, 6:00 p.m., at the ranch, Carpenter, SD
- Apr. 27** Baxter Angus Farm Annual Bull & Female Sale, 5:00 p.m., at the farm, Rockham, SD
- May 3** Spickler Ranch South Production Sale, 1:00 p.m., at the ranch, Glenfield, ND
- May 6** Kopriva Angus Annual Production Sale, at the ranch, Raymond, SD
- May 7** Nold Family Angus 22nd Annual Sale, 1:00 p.m., Hub City Livestock, Aberdeen, SD
- May 24** Wilkens Angus "Turn Out Bull Sale", Faith Livestock Auction, Faith, SD

2021 Events

- Mar. 10-14** 84th Annual North Dakota Winter Farm Show, Valley City, ND
- June 22-25** 2021 Beef Improvement Federation Convention & Research Symposium, Iowa Events Center, Des Moines, IA
- July 12-13** Minnesota State Cattlemen's Association 2021 Summer Tour
- July 10-17** 2021 National Junior Angus Show, Grand Island, NE
- Aug. 10-12** National Cattlemen's Beef Association Convention and Tradeshow, Nashville, TN
- Sept. 20-21** South Dakota Angus Tour
- Nov. 6-8** American Angus Association National Convention, Ft. Worth, TX

Flesch Angus

32ND ANNUAL PRODUCTION SALE

March 12, 2021

1:00 PM • SHELBY, MT



FF Summation H92 AAA 19913690
KCF Bennett Summation X FF EZ Money D217



FF Conclusion H62 AAA 19892240
FF Conclusion F83 X KR Dinero



FF EZ Money H39 AAA 19891918
FF EZ Money D217 X FF Black Gold JF C19



FF EZ Money H82 AAA 19924733
FF EZ Money D217 X Connealy Black Granite

Jeff & Nanna Flesch
P.O. Box 574, Shelby, MT 59474
c: 970.290.4353 h: 406.337.3402

FOX'S

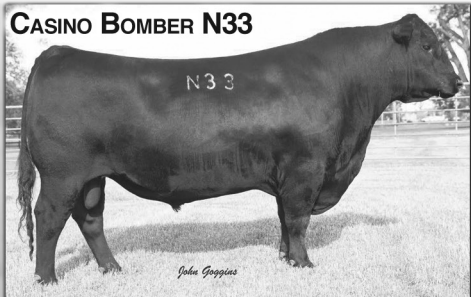
Angus Farm

Registered Angus Cattle Since 1923

Annual Production Sale

THURS, APRIL 1, 2021

1:00 PM • Glacial Lakes Livestock-South Sale Barn, Watertown, SD



CASINO BOMBER N33

AI SIRES:

- Casino Bomber
- MW DNAmite
- SF Speedway A187
- Connealy Legendary
- JK High Point
- Carters Payweight C204



MW DNAMITE

HERD SIRES:

- CW 84 Equivalence
- Plum Creek Brilliance 4743
- Styles Super M X92
- JAR Fortress 493 734
- Raml Epic 8219



FOX'S

Angus Farm

45894 US Hwy 212
Watertown, SD 57201
BUTCH FOX 605.881.6148
MARK FOX 605.520.5356
KEITH FOX 605.695.8610

43RD Annual PRODUCTION Sale

SELLING 60 BULLS | 40 HEIFERS
PLUS 1 PROVEN DONOR



Donor S A V Emblynette 2201
AAA #17249324
Sire: S A V Potential 0205

CED	BW	WW	YW	Milk	Marb	REA	SC
+7.0	+0.3	+41	+78	+30	+44	+70	+202

MONDAY | MARCH 1
1:00 PM | AT THE FARM
BRENTFORD | SOUTH DAKOTA



Styles Legend A001
AAA #19924984
Sire: V A R Legend 5019

CED	BW	WW	YW	Milk	Marb	REA	SC
+4.0	+1.5	+67	+124	+29	+78	+0.52	+249



Styles Revelation A86
AAA #19918030
Sire: V A R Revelation 6299

CED	BW	WW	YW	Milk	Marb	REA	SC
+7.0	+2.7	+88	+148	+24	+64	+1.32	+293



Styles 1776
AAA #19921043
Sire: S A V America 8018

CED	BW	WW	YW	Milk	Marb	REA	SC
-1.0	+4.5	+79	+138	+21	+26	+75	+207



Styles Southern Charm A64
AAA #19918023
Sire: BUBS Southern Charm AA31

CED	BW	WW	YW	Milk	Marb	REA	SC
+7.0	+3.0	+74	+124	+20	+87	+72	+265



Styles Revelation A26
AAA #19918015
Sire: V A R Revelation 6299

CED	BW	WW	YW	Milk	Marb	REA	SC
+8.0	+0.9	+67	+117	+22	+79	+77	+260



Styles Maverick A68
AAA #19925743
Sire: Poss Maverick

CED	BW	WW	YW	Milk	Marb	REA	SC
+0.0	+4.3	+83	+146	+23	+57	+95	+295



Styles Headwaters A98
AAA #19920243
Sire: S A V Headwaters 8019

CED	BW	WW	YW	Milk	Marb	REA	SC
-9.0	+5.6	+61	+110	+28	-0.29	+75	+180



Styles Glory A25
AAA #19918014
Sire: S A V Stardom 8131

CED	BW	WW	YW	Milk	Marb	REA	SC
+1.0	+1.0	+58	+106	+22	+0.01	+1.13	+212



Styles Queen A030
AAA #19795707
Sire: Colburn Primo 5153

CED	BW	WW	YW	Milk	Marb	REA	SC
+9.0	+1.7	+69	+111	+16	+45	+17	+182



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